

A Partnership for Your Benefit



allieddistributors.net

**APR - MAY
2010**

New From



**EXTREME
Shirt Hanger**



**Z-DEAL of Z-Year on
The Original Z-RACK**



Garment Covers

**WE ♥
CUSTOMERS**

Professional

RESTORATION
DRYCLEANING
NETWORK

and Carling Covers™



**urine
OFF**



Quality Products

Exceptional Service

**What is Red & Black...
... And Presses Great All Over**



	Black Master Finnish Head Plate (BMFHP)		Red Pro Pads (RPRO)		Combo Deal**
	List	Sale**	List	Sale**	
Utility*	\$118.00+	\$110.00	\$63.00+	\$55.00	\$150.00 \$100.00/\$50.00
Legger*	\$147.00+	\$135.00	\$86.00+	\$70.00	\$190.00 \$125.00/\$65.00

* Sale price listed is for most press models manufactured between 1995 to 2010. Some presses require special order pads and may have additional charge. Ask your Phenix Rep for details.

**Due to the volume of this sale, all orders are pre-sale and will be delivered within 4 weeks of order.

**Red Pro
Pads (RPRO)**

**SAVE UP TO
\$75.00**
on the combo of both.

**Black Master Finnish
Head Plate (BMFHP)**



**ORIGINAL
EQUIPMENT
MANUFACTURER**

UNIPRESS

QUALITY PRODUCTS TO HELP YOU SAVE!



Truckload Deal

Z-RACKS

Great for Storage

Nests Neatly when not in use

Shipped from stock
Avail. Black Only

~~SPECIAL \$99.99~~

\$89.99

Phenix # 504-6000

Hanger Hamper™

P.V.C. SIGN

\$74.99
25 Bags - Case



The Hanger Hamper
BRING IT BACK

SAVE OUR PLANET



PLEASE Return Your HANGERS

590-6200
\$19.99

Hanger Hamper™

25 Bags - Case
375-0500

Custom Printable
low minimum

- * The Hanger Hamper™ helps the environment and supports sustainability by promoting reduce, reuse, and recycle initiatives.
- * The Hanger Hamper™ enables you to gain back precious closet rack space.
- * Easily Stacks and stores in your customers closet.
- * Convenient strap handles make it easy to carry.
- * The Hanger Hamper™ has a clear pouch that can be used to hold your business card.

Who Wears French Cuffs?

- ✓ Your Best Customer
- ✓ Typically Brings in Dry Cleaning
- ✓ Appreciates Value over Price

Investment:
\$14.99 gross
or 22¢ Per Shirt




WOW That Looks Awesome

Good Customers Return Them...

NEW FROM



SUPER-SIZE IT!

YOU ASKED FOR IT - WE LISTENED.

The **mwb** Ultimate Shirt Hanger has been Super-Sized into the **Extreme Shirt Hanger** - at nearly two full inches longer, you can bank on this hanger for the Big Fish!
Available in Gold-Tone & WHITE Now!

Introductory Offer
\$29.99
(\$0.06ea)
Per Case - 500ea Per Case

302-0145 GOLD TONE
302-0135 WHITE



9.5"
19.5"



WE ACCEPT ALL MAJOR CREDIT CARDS

"Laundry and Drycleaning Supplies since 1899"



urine OFF

Finally... Something That Actually Works!

I bought Urine Off from my cleaner on his recommendation....I'm Hooked ...It really Works!

Dr. Steve Allen,
Okotoks, Alberta, Canada

Since I can remember, we've had to tell our customers that removing urine (especially cat) from dry clean only items was just possible. Then we found Urine Off. . . ! Finally, something actually works. . . Totally!
June Lavacque, High River Drycleaners

"For one square foot of floor space in my lobby, Urine Off brought me over \$2000.00 of Profit in the first full year of sales. That's a lot of lint rollers . . ."
Gorden Lee - Towers Cleaners

POP Display

The Key to Fast Sales!

- Grabs customers' attention.
- Ideal product mix for quick sell through.
- Effectiveness generates repeat sales.

\$269⁻⁹⁹



Countertop Displays



Multi-Pet Spray
6 - 4oz Spray

INSTANT PROFIT

INVESTMENT
\$14.99/\$2.50^{ea}
Sell for \$5.99^{ea}
\$20.95 PROFIT

Usable Laundry Products



Laundry Pre-Treat Spray

- Use for spot removal and laundry pre-treatment.
- Destroys urine, body fluids and organic stains.
- NO peroxide or bleaching agents!

\$6.99^{ea.}
\$5.99^{ea} for 6+

Unique Product Line



Laundry Pre-Treat Spray

- Use for spot removal and laundry pre-treatment.
- Destroys urine, body fluids and organic stains.
- NO peroxide or bleaching agents!



Multi-Pet Spray

- Works on hard and soft surfaces.
- Effective for cleaning pet bedding, furniture, and hard surface flooring, grout and vehicle interiors.



Multi-Pet with Carpet Injector

- Great on carpet & rugs.
- Carpet injector tip saturates nap & backing for best results.



Urine Finder Mini-LED

- Use the Urine Finder to find invisible deposits, then remove with Urine Off.
- Creates repeat sales.



Multi-Pet LED Combo

- Complete odor & stain removal kit.
- Combines two best sellers in one package.
- Perfect for countertop and POP sales.

PHENIX #	PRODUCT	QTY	UNIT COST	INVESTMENT	SELL FOR	PROFIT
592-1005	Laundry Pre-Treat - 500 ml	6	\$ 5.99	\$35.94	\$12.99	\$77.94
592-1010	MP Spray - 500ml	6	\$ 5.99	\$35.94	\$14.99	\$89.94
592-1015	MP Carpet Injector - 32oz	6	\$ 7.50	\$45.00	\$14.99	\$89.94
592-1020	MP LED Combo - 500 ml	6	\$12.99	\$77.94	\$24.99	\$149.94
592-1025	LED Light	12	\$ 6.50	\$78.00	\$11.99	\$143.88
592-1000	UrineOff P.O.P. Display w/ 36 products			\$272.82	*MSRP	\$551.64
				\$269.99	TOTAL PROFIT	\$278.82

"Green" product. NO peroxide or bleaching agents. Uses all natural ingredients, including vegetable-based surfactants.



On The Web

PHENIXSUPPLY.COM

sales@phenixsupply.com

"Laundry and Drycleaning Supplies since 1899"

On The Web



Branding is a Bargain

STOCK or CUSTOM

Garment Covers & Glue Tops



Foldback 307-7070 / Glue Top 307-7170



Professional Dry Cleaning

Foldback 307-7171 / Glue Top 307-7185



Foldback 307-7071 / Glue Top 307-7180



Dry Cleaning • Suit Laundry • Alterations • Green Preservation • Leathers & Shoes



Phenix Supply offers custom printed product with a 5 case minimum & signed commitment from customer. All stock print designs may not be available in all Phenix locations. Please ask your Phenix Supply Rep for Availability and details.



Foldback 307-7090 / Glue Top 307-7410



Dry Cleaning • Suit Laundry • Alterations • Green Preservation • Leathers & Shoes



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Atlanta **Birmingham**
800-688-3032 800-626-8428



Columbia **Jacksonville**
800-272-0540 800-553-9040

Knoxville **Nashville**
800-888-2234 800-622-3479

Richmond **Tampa**
800-446-3006 800-282-2924

Quality Products

phenixsupply.com
sales@phenixsupply.com

Exceptional Service

All prices subject to change without notice. Ask your sales representative for details.